



# The Connected Operations Cloud

West Bend Insurance Company customers get a 15% discount on their Samsara purchase. Visit the [West Bend referral link](#) to learn more.

As the pioneer of the Connected Operations Cloud, Samsara is digitizing the world of physical operations.

Whether it's saving \$1M in fuel costs or \$10M in taxes, Samsara's open and easy-to-use platform allows over 20,000 organizations to harness the power of data and develop actionable insights to optimize their operations.

## THE SAMSARA ADVANTAGE

By running every part of their business on the Connected Operations Cloud, our customers:

- 01** – Unlock new levels of operational efficiency and workforce safety
- 02** – Achieve proven ROI for their entire operation within the first year
- 03** – Build resilience and a fundamental advantage with a world-class partnership

## A growing suite of solutions built for your organization.

From vehicle telematics and driver safety, to smart trailers, asset tracking, and worksite visibility — Samsara's Connected Operations Cloud helps our customers decrease vendor spend with one consolidated platform.



### SAFETY & DASH CAMS

- In-cab alerts
- Auto-upload footage
- Coaching tools and reports
- Site visibility



### TELEMATICS

- Real-time GPS
- Fuel & energy management
- Physical security
- Preventative maintenance



### COMPLIANCE

- FMCSA-certified ELD
- AI-powered HOS assignment
- Streamlined log management
- IFTA reporting and digital DVIR



### SMART EQUIPMENT

- Trailer and asset tracking
- Reefer monitoring and control
- Geofence alerts
- Utilization and Time on Site reporting



### OPEN PLATFORM

- Largest ecosystem of turnkey integrations
- Robust REST APIs and webhooks
- Developer tools



### DATA INSIGHTS AT SCALE

- Actionable alerts
- Turnkey and customizable reports
- Simple and scalable access management



### MOBILE-FIRST

- No-code app designer
- Customizable driver workflows and documents
- Driver messaging



### PARTNER ECOSYSTEM

- Additional savings through insurance programs
- Certified installation partners
- App Marketplace

## SAMSARA'S PROVEN ROI

# \$50,000

Saved annually on fuel costs by using route analytics and real-time GPS tracking to plan more efficient routes.

**SUNRISE PRODUCE**

# 60%

Decrease in accident-related costs due to lower accident rates and less severe collisions.

**SIMCO LOGISTICS**

# 28%

Decrease in vehicle downtime by using real-time engine fault code alerts to streamline maintenance.

**CITY OF FORT LAUDERDALE**

# 99%

On-time delivery rate due to increased visibility from real-time GPS tracking and live ETAs.

**GP TRANSCO**

Gain access to preferred pricing through our partners.  
Unlock your discount and sign up for a free 30-day trial [here](#).